



**MOS 2275A (550) – Business Law I**  
**September – December 2022**  
**Revised October 25, 2022**

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**1. Course Information**

Course:	MOS 2275A (550)
Instructor:	Cristin A. Keller, BSBA, MBA, JD
Contact Information:	<a href="mailto:ckeller2@uwo.ca">ckeller2@uwo.ca</a>
Office:	
Office Hours:	Wednesday 5:15pm – 6:15pm or by appointment
Class Location:	HC – V208
Scheduled Class Times:	Wednesday 6:30pm – 9:30pm
Prerequisites:	Enrolment in the BMOS or the Honours Specialization in Urban Development, or Technical Entrepreneurship Certificate, or the Honours Specialization or Specialization in Foods and Nutrition.
Antirequisite(s):	<u>Business Administration 4450A/B</u> , Law 5510A/B, Law 5210A/B.

**2. Course Description**

An introduction to Canadian business law, including: tort law, contracts, property, employment, partnerships, corporations, debtor and creditor, bankruptcy and insolvency, sale of goods and consumer protection. Cases and current events are used to illustrate legal issues and to solve legal problems.

**3. Course Learning Outcomes**

This course will enable students to identify, analyze and make decisions pertaining to legal issues in business. At the completion of this course, the student will be able to:

- Develop an understanding of Canadian business law and general legal principles as they apply to business
- Identify and analyze legal issues including forms of business organization, contracts, negligence, leasing, financing, labour and employment, e-commerce, intellectual property, international business transactions, conflict resolution and negotiation

- Understand various legal relationships found in the business environment
- Understand, analyze and interpret different types of business contracts

#### **4. Textbooks and Course Materials**

The required ebook for this course is the following:

Business Law in Canada, 12<sup>th</sup> Edition, Richard A. Yates; Teresa Bereznicki-Korol; Trevor Clarke; Dean A. Palmer

The Western University bookstore has provided the following [link](#) to assist you with ordering the book.

Each week, we will discuss the assigned chapter via a PowerPoint presentation and/or class discussion. Presentations will be uploaded to OWL prior to class. Learning points will be summarized as key “take-aways” from the class discussion. As needed, practice questions will be distributed and discussed. (Questions/answers will not be posted on OWL.)

You are expected to come to class prepared and ready to ask questions/participate. Most importantly, I invite you to think critically, challenge ideas and debate me. (I love a good debate!) Opinions different than mine are welcomed and encouraged if done respectfully.

#### **5. Methods of Evaluation**

There will be two midterm exams and a final exam worth 33.3% each. The final exam will cover Chapters 1-16 and will include all assigned readings and course material whether or not the material is discussed in class. The exams will be closed book and two hours in length. The exams will consist of multiple-choice questions and may include short answer questions.

You are responsible for all course material even if the material is not discussed in class. Exams are designed to evaluate your ability to apply the learned material to novel fact situations and not simply to recall facts or concepts from the material.

No electronic devices or paper aids (i.e. dictionaries) will be allowed during the final exam.

Exams will be subject to submission for similarity review by software that will check for unusual coincidences in answer patterns that may indicate cheating.

#### **Missed Exams:**

**Students are required to complete all components of the course. No component will be dropped or reweighted. Please see the Appendix to Course Outlines on the OWL course site for specific instructions regarding missed exams.**

## 6. Tentative Class Schedule/Syllabus

### ASSIGNED READINGS AND CLASS TOPICS

<u>Date</u>	<u>Topic</u>	<u>Readings</u>
September 14	Managing Your Legal Affairs Introduction to the Legal System	Lecture: Chapters 1 and 2
September 21	The Resolution of Disputes: The Courts and Alternatives to Litigation	Lecture: Chapter 3
September 28	Intentional Torts and Torts Impacting Business  Negligence, Professional Liability and Insurance	Lecture: Chapters 4 and 5
October 5	<b>Midterm #1</b>	
October 12	The Elements of a Contract: Consensus and Consideration  The Elements of a Contract: Capacity, Legality and Intention	Lecture: Chapters 6
October 19	Factors Affecting the Contractual Relationship  The End of the Contractual Relationship	<b><u>Class Cancelled</u></b>
October 26	Contracts	<b><u>Lecture: Chapters 7, 8 and 9</u></b>

November 2	<b>Fall Reading Week</b>	<b>Class Cancelled</b>
November 9	<b>Midterm #2</b>	<b><u>Chapters 6, 7, 8, and 9</u></b>
November 16	Agency and Employment	<b><u>Lecture: Chapters 10 and 12</u></b>
November 23	Corporations and Intellectual Property	<b><u>Lecture: Chapters 11 and 13</u></b>
November 30	Real and Personal Property and Protection of the Environment	<b><u>Lecture: Chapter 14</u></b>
December 7	Priority of Creditors, and Sales and Consumer Protection	<b><u>Lecture: Chapters 15 and 16</u></b>
December 10 – 22)	Final Exam Period	Chapters 1-16



**The Appendix to Course Outlines is posted on the OWL course site.**

